

**The University of Ulster in association with the European Real Estate Society**

**presents a seminar on**

# **Recapitalisation of the European Real Estate Market: and Lessons from Ireland**

**Friday 17th October 2014**

**Venue: Titanic Belfast, The Andrews Gallery (<http://www.titanicbelfast.com/>)**

## **Introduction to the seminar**

This seminar will consider the recapitalisation of the real estate investment markets in Ireland and draw lessons for Europe.

The seminar will include presentations on the macroeconomic impacts on real estate markets and the challenges of capitalising property assets.

The seminar presentations and discussion will consider the operation of asset recovery strategies, the role of debt and equity funds, international capital in the acquisition of property portfolios, real estate value creation and the performance of income producing assets.

The seminar will be addressed by prominent speakers from Washington, London, Dublin and Belfast who are operating in local, national and international real estate investment markets.

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## **Benefits of attending the seminar**

Leading edge insights into international real estate, financial frameworks and asset recovery strategies

Strategic overviews of approaches used to recapitalise the economies on the island of Ireland

Networking opportunity to meet with the industry leaders from the real estate, banking and institutional sectors

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## **Programme**

**Friday 17th October 2014****Sponsors****Welcome****1.00pm-1.30pm:** Registration**1.30pm-1.45pm:** Welcome by Professor Dr Alastair Adair, PVC, CBE, Pro Vice Chancellor, University of Ulster and Honorary Member of the European Real Estate Society**1.45pm-1.55pm:** Opening by Professor Dr Bob Martens, University of Vienna, President, European Real Estate Society**SESSION 1: Re-capitalising Real Estate Markets: Debt and Equity****1.55pm-2.00pm:** Introduction to Speakers**2.00pm-3.30pm:** Session 1: Chair: Professor Dr Alastair Adair, PVC, CBE, University of Ulster, Belfast, Northern Ireland

- **2.00pm-2.30pm:** Keynote Speaker: Professor Dr Peter Zorn, Vice President, Housing Analysis and Research, Freddie Mac, Washington, US
- **2.30pm-3.00pm:** Keynote Speaker: Ronnie Hanna, Head of Asset Recovery, National Asset Management Agency, Dublin, Ireland
- **3.00pm-3.30pm:** Discussion 1: Keynote Speakers & Marie Hunt, Executive Director, CBRE Research, Dublin, Ireland & Dr Brenna O'Roarty, Managing Director, RHL Strategic Solutions, Ireland

**3.30pm-3.55pm:** Tea/Coffee and Biscuits**SESSION 2: Optimising the Value of Real Estate Assets****3.55pm-4.00pm:** Introduction to Speakers**4.00pm-5.30pm:** Session 2: Chair: Dr Gerard O'Hare CBE, Managing Director, Parker Green International, Newry

- **4.00pm-4.30pm:** Keynote Speaker: Kevin Nowlan, Chief Executive Officer, Hibernian REIT plc, Dublin, Ireland
- **4.30pm-5.00pm:** Keynote Speaker: Colm Lauder, Senior Research Analyst, Investment Property Databank, London, UK
- **5.00pm-5.30pm:** Discussion 2: Keynote Speakers & Professor Neil Gibson, Director of the Northern Ireland Centre for Economic Policy, University of Ulster & Gary McCausland, Chief Executive, Richland Group, London & Belfast, UK

**5.30pm:** Close of Seminar, Professor Ian Montgomery, Dean, Faculty of Art Design & the Built Environment, University of Ulster, Belfast, Northern Ireland**5.30pm-6.30pm:** Titanic Themed Cocktails and Chef's Choice of Canapés in Titanic Belfast, The Andrews Gallery (<http://www.titanicbelfast.com/>)

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**Organiser:** Professor Jim Berry, University of Ulster.

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## Register

Registration for this event is now closed

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## Accommodation

Book your accommodation (<https://aws.passkey.com/event/11352116/owner/9279435/home>)

# Location

Introduction (introduction) | Benefits (benefits) | Programme (programme) | Register (register) |  
Accommodation (accommodation) | Location (location) |

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